



November 2014

Dear Sir or Madam,

2014 is slowly but surely drawing to a close. But before the festive season of goodwill arrives and marks the end of this year, this issue of “Engelsmann **News**” kicks off the start of an exciting sprint towards the end of the year with new exciting news from the expert world of bulk-material processes.

We wish you all a Happy Thanksgiving, Merry Christmas and a Happy New Year!

The editorial team

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USA: Two Bouncers Employed

The U.S. Engelsmann representative, Robert K. Wilson & Associates in Houston, is particularly delighted that the company has been awarded a contract to supply two TWS 800 tanker truck screening machines. The client, a manufacturer of extruded PVC boards based in Alabama, had never before used screening technology from Engelsmann. As a result, they can now be welcomed as a new customer.

The goal of the investment is to protect the company's own production equipment and final products from potentially contaminated railcar and tanker truck deliveries of PVC powder. Since it is not uncommon to find harmful contaminants and foreign objects delivered with bulk raw materials, the client decided to install two Engelsmann TWS in-line protective screens to police the flow of incoming raw material that are pneumatically transferred into the client's storage silos. The TWS 800 Screener is simply connected to the pneumatic line from the railcar or truck so that the material passes through prior entering the silo. Additionally, rare-earth magnets are integrated into the screener to extract even the finest metal particles from the material.



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Trade-Fair Tour Pure: Today Nuremberg, Tomorrow Jakarta

It was only after the summer break that things really started to heat up for the Engelsmann trade-fair team with **POWTECH** which took place from 09/30/2014 – 10/02/2014 in Nuremberg, one of the year's trade-fair highlights, being on the schedule. In hall 4A, the stand team demonstrated to the many interested visitors exactly how the latest innovations from Engelsmann function. It was in particular the new vibration screening machine JEL EasyVib that attracted the attentions of the visiting trade professionals. In the first few weeks following the trade fair alone, four machines were sold to their new owners.

A good two weeks later it was off to the other side of the globe where Engelsmann took part in **AllPack Indonesia** which took place in Jakarta from 10/21/2014 – 10/24/2014. The peninsula stand of Engelsmann's Asian representative Engeplas Automation (S) PTE LTD was located in the direct vicinity of the main entrance. The highlight at the stand was the presentation of the Freischwinger screening machine in practical operation; the demonstration entailed mustard seeds being separated from coarse-grained flour and this generated very keen interest among the visitors to the stand. In excess of 200 inquiries received over the four days send a very clear message. A successful end to the trade-fair year 2014.



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Assembly Trolley: Screen Change as if on Rails

They must be practical and easy to operate, they are allowed to be unconventional: They are the product innovations from Engelsmann. The visitors to our stand at POWTECH were certainly treated to a surprise as they got the opportunity to see the very latest innovation in screening technology: A permanently installed assembly trolley with which the Freischwinger long-stroke screening machine can be equipped as of now.

During the development phase of the assembly trolley, the Engelsmann design engineers particularly focused on reducing the assembly times during maintenance and cleaning to a minimum. In order to support a quick screen change, a mobile trolley is installed on the upper bars of the machine frame and functions as a collection point for assembly parts. The removal and storing of machine parts is now quicker meaning that the times required for modifications and set-up changes are reduced even further. When necessary, the trolley can be moved away from the machine in just a few steps.



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